# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, DC 20549 

$\qquad$
FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): August 27, 2015

## Burlington

## BURLINGTON STORES, INC. <br> (Exact Name of Registrant As Specified In Charter)

Delaware
(State or Other Jurisdiction of Incorporation)

## 001-36107

(Commission
File Number)

80-0895227
(IRS Employer Identification No.)

> 2006 Route 130 North
> Burlington, New Jersey 08518
> (Address of Principal Executive Offices, including Zip Code)
> (609) 387-7800
> (Registrant's telephone number, including area code)
> Not applicable
> (Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

On August 27, 2015, Burlington Stores, Inc. issued a press release announcing its operating results for the fiscal quarter ended August 1, 2015. A copy of the press release is furnished as Exhibit 99.1 to this Current Report.

The information contained in this report, and the exhibit attached hereto, is being furnished and shall not be deemed to be "filed" for purposes of Section 18 of, or otherwise regarded as filed under, the Securities Exchange Act of 1934, as amended (the "Exchange Act"), nor shall it be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or in the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

## Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

## Exhibit

No. Description
99.1 Press Release dated August 27, 2015.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BURLINGTON STORES, INC.
/s/ Robert L. LaPenta, Jr.
Robert L. LaPenta, Jr.
Vice President and Treasurer

Exhibit
No.

## Description

99.1 Press Release dated August 27, 2015

## Surlington

## Burlington Stores, Inc. Announces Second Quarter and First Half Fiscal 2015 Results

- For the Fiscal 2015 Second Quarter versus the Second Quarter of Fiscal 2014:

0 Comparable store sales increased $5.6 \%$ and net sales rose 9.6\%
0 Adjusted earnings per diluted share was $\$ 0.19$ vs. an adjusted loss per share of \$(0.01)
o Adjusted EBITDA increased 30\%, or $\$ 17.3$ million
o Comparable stores - inventory decreased 7\% and turnover improved 13\%
Company Increases Fiscal Year 2015 Outlook
BURLINGTON, New Jersey; August 27, 2015 - Burlington Stores, Inc. (NYSE: BURL), a nationally recognized off-price retailer of high-quality, branded apparel at everyday low prices, today announced its results for the second quarter and six months ended August 1, 2015.

Tom Kingsbury, President and Chief Executive Officer stated, "We are extremely pleased with our second quarter performance highlighted by a $5.6 \%$ increase in comparable store sales on top of last year's $4.7 \%$ increase. Our 100 basis point increase in Adjusted EBITDA rate was driven by both operating expense leveraging and gross margin expansion. We believe we are well positioned for the fall season and remain focused on delivering great value, highly desirable brands, an improved store experience, and fresh product to our customers every day. I would like to thank our store and corporate teams for contributing to these results."

Mr. Kingsbury continued," During the quarter we initiated our first share repurchase of 450,000 shares of common stock. We are excited to be able to simultaneously: reinvest in our stated growth strategies, de-lever based on our increased EBITDA performance, and return capital to our shareholders."

## Fiscal 2015 Second Quarter Operating Results (for the 13 week period ended August 1, 2015 compared with the 13 week period ended August 2,2014):

o Comparable store sales increased 5.6\%, which follows a comparable store sales increase of 4.7\% in the Fiscal 2014 second quarter driven by improved execution of the Company's off-price business model.
o Net sales increased $9.6 \%$, or $\$ 100.6$ million, to $\$ 1,144.2$ million. This increase includes the $5.6 \%$ increase in comparable store sales, as well as an increase of $\$ 46.7$ million from new and non-comparable stores.
o Gross margin expanded by 100 basis points to $39.2 \%$ from $38.2 \%$ in the second quarter of Fiscal 2014. This more than offset an approximate 50 basis point increase in product sourcing costs that are included in selling, general and administrative expenses (SG\&A).
o SG\&A, less product sourcing costs and advisory fees, as a percentage of net sales was $28.4 \%$, which represented a 60 basis point improvement from $29.0 \%$ in the second quarter of Fiscal 2014. This improvement was driven by improved leverage in store payroll and occupancy.
o Adjusted EBITDA increased $29.8 \%$, or $\$ 17.3$ million, to $\$ 75.4$ million. Sales growth, SG\&A leverage and gross margin expansion led to a 100 basis point expansion in Adjusted EBITDA as a percentage of net sales.
o Depreciation and amortization expense, exclusive of net favorable lease amortization, increased \$1.7 million to \$35.8 million.
o Interest Expense decreased $\$ 10.9$ million to $\$ 14.6$ million from last year, driven by interest savings realized as a result of the 2014 term loan refinancing as well as savings related to principal payments made over the last twelve months on the Company`s term loan credit facility.
o Adjusted tax expense was $\$ 10.2$ million compared with an adjusted tax benefit of $\$ 0.6$ million last year. The adjusted effective tax rate was $40.8 \%$ vs. $39.9 \%$ last year. The increase in the effective tax rate was the result of a one-time discrete item recorded during the quarter, offset partially by state credits available to the Company for its new corporate headquarters in Fiscal 2015.
o Adjusted Net Income was $\$ 14.9$ million vs. a loss of $\$(0.9)$ million last year, or $\$ 0.19$ per share vs. $\$(0.01)$ last year. Fully diluted shares outstanding were 76.5 million at the end of the quarter compared with 74.0 million basic shares outstanding last year.

## Fiscal 2015 First Half Operating Results (for the 26 week period ended August 1, 2015 compared with the 26 week period ended August 2,2014):

o Comparable store sales increased $3.1 \%$ following a $3.6 \%$ increase in the first half of Fiscal 2014. This increase was driven by the improved execution of the Company's off-price model.
o Net sales increased $7.2 \%$, or $\$ 155.4$ million, to $\$ 2,327.3$ million. This increase includes the $3.1 \%$ increase in comparable store sales, as well as an increase of $\$ 95.9$ million from new and non-comparable stores.
o Gross margin expanded by 140 basis points to $39.5 \%$ from $38.1 \%$. This more than offset an approximate 60 basis point increase in product sourcing costs that are included in SG\&A.

0 SG\&A, less product sourcing costs and advisory fees, as a percentage of net sales was $27.8 \%$ vs. $27.9 \%$ last year. The 10 basis point improvement was driven by increased leverage in store payroll and occupancy.
o Adjusted EBITDA increased 17.6 , or $\$ 26.4$ million, to $\$ 176.8$ million. The 70 basis point expansion in Adjusted EBITDA as a percent of net sales was driven by sales growth coupled with expense leverage and gross margin expansion.
o Depreciation and amortization expense, exclusive of net favorable lease amortization, increased \$3.2 million to \$71.9 million.
o Interest Expense decreased $\$ 22.7$ million to $\$ 29.4$ million from last year, driven by interest savings realized as a result of the 2014 term loan refinancing as well as savings related to principal payments over the last twelve months on the Company`s Holdco Notes (which were redeemed in full in August 2014) and term loan credit facility.
o Adjusted tax expense was $\$ 29.5$ million compared with $\$ 12.0$ million last year. The adjusted effective tax rate was $39.0 \%$ vs. $40.3 \%$ last year. The decrease in the effective tax rate is primarily driven by state credits available to the Company for its new corporate headquarters in Fiscal 2015.
o Adjusted Net Income was $\$ 46.1$ million versus $\$ 17.7$ million last year, or $\$ 0.60$ per diluted share vs. $\$ 0.23$ last year. Diluted shares outstanding were 76.5 million vs. 75.6 million shares last year.
o Merchandise Inventories were $\$ 802$ million vs. $\$ 712$ million at the end of the second quarter last year. This includes an increase in pack and hold inventory of $\$ 55$ million vs. last year. Pack and hold inventory represented $28 \%$ of inventory at quarter end versus $22 \%$ last year. Comparable store inventory decreased $7 \%$ compared with the end of the second quarter last year.

## Share Repurchase Activity.

o During the second quarter, the Company spent $\$ 25$ million in cash to repurchase 450,000 shares of its common stock ending the period with $\$ 175$ million remaining on its share repurchase authorization.

## Fiscal 2015 Q3 and Increased Full Year 2015 Outlook

For the third quarter of Fiscal 2015 (the 13 weeks ending October 31, 2015), the Company expects:
o Net sales to increase in the range of $6 \%$ to $7 \%$;
o Comparable store sales to increase in the range of $2 \%$ to $3 \%$;
0 Adjusted Net Income per share in the range of $\$ 0.20$ to $\$ 0.23$, utilizing a fully diluted share count of approximately 76.3 million shares. This compares with an adjusted net income per diluted share of $\$ 0.16$ in the third quarter of Fiscal 2014; and
o To open 22 new stores and close 1 existing store resulting in a total store count of 567 at the end of the third quarter.
For the full Fiscal Year 2015 (the 52-weeks ending January 30, 2016), the Company currently expects:
o Net sales to increase in the range of $6.5 \%$ to $7 \%$;
o Comparable store sales to increase between $2.5 \%$ to $3 \%$;
o Adjusted EBITDA margin expansion of 30 to 40 basis points;
o Interest expense of approximately $\$ 61$ million;
o Tax rate to approximate $39 \%$;
0 Adjusted Net Income per Share in the range of $\$ 2.27$ to $\$ 2.32$, utilizing a fully diluted share count of approximately 76.4 million shares. This compares with an Adjusted Net Income per diluted share of \$1.83 in Fiscal 2014;
o To open 25 net new stores.

## Note regarding Non-GAAP financial measures

The foregoing discussion includes references to Adjusted EBITDA, Adjusted Tax Expense (Benefit), Adjusted Net Income (Loss), and Adjusted Earnings (Loss) Per Share. The Company believes these measures are useful in evaluating the operating performance of the business and for comparing its results to that of other retailers. These non-GAAP financial measures are defined and reconciled to the most comparable GAAP measure later in this document.

## Second Quarter 2015 Conference Call

The Company will hold a conference call on Thursday, August 27, 2015 at 8:30 a.m. Eastern Time to discuss the Company’s second quarter Fiscal 2015 results. The U.S. toll free dial-in for the conference call is 1-877-407-0789 and the international dial-in number is 1-201-689-8562. The conference ID is 13616201.

A live webcast of the conference call will also be available on the investor relations page of the Company's website at www.burlingtoninvestors.com. For those unable to participate in the conference call, a replay will be available beginning at 11:30 am ET, August 27, 2015 until 11:59 pm ET on September 3, 2015. The U.S. toll-free replay dial-in number is 1-877-870-5176 and the international replay dial-in number is $1-858-384-5517$. The replay pin number is 13616201 . Additionally, a replay of the call will be available on the investor relations page of the Company's website at www.burlingtoninvestors.com.
About Burlington Stores, Inc.
The Company, through its wholly-owned subsidiaries, operates a national chain of off-price retail stores offering ladies', men's and children's apparel and accessories, home goods, baby products and coats, principally under the name Burlington Stores.

For more information about Burlington Stores, Inc., visit the Company's website at www.burlingtonstores.com.

## Investor Relations Contacts:

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Info@BurlingtonInvestors.com
Allison Malkin/Alison MacQuarrie
ICR, Inc.
203-682-8225

## Safe Harbor for Forward-Looking and Cautionary Statements

This release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (Exchange Act). All statements other than statements of historical fact included in this release are forward-looking statements. Forward-looking statements discuss our current expectations and projections relating to our financial condition, results of operations, plans, objectives, future performance and business. You can identify forward-looking statements by the fact that they do not relate strictly to historical or current facts. We do not undertake to publicly update or revise our forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied in such statements will not be realized. If we do update one or more forward-looking statements, no inference should be made that we will make additional updates with respect to those or other forward-looking statements. All forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those we expected, including competition in the retail industry, seasonality of our business, adverse weather conditions, changes in consumer preferences and consumer spending patterns, import risks, inflation, general economic conditions, our ability to implement our strategy, our substantial level of indebtedness and related debt-service obligations, restrictions imposed by covenants in our debt agreements, availability of adequate financing, our dependence on vendors for our merchandise, events affecting the delivery of merchandise to our stores, existence of adverse litigation and risks, availability of desirable locations on suitable terms and other factors that may be described from time to time in our filings with the Securities and Exchange Commission (SEC). For each of these factors, the Company claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, as amended.

## BURLINGTON STORES, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited) <br> (All amounts in thousands, except share and per share data)

|  | $\begin{gathered} \text { August 1, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { January 31, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { August 2, } \\ 2014 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 27,231 | \$ | 25,349 | \$ | 29,291 |
| Restricted cash and cash equivalents |  | 27,800 |  | 27,800 |  | 32,100 |
| Accounts receivable—net of allowance for doubtful accounts |  | 38,979 |  | 49,716 |  | 43,678 |
| Merchandise inventories |  | 802,341 |  | 788,708 |  | 711,510 |
| Deferred tax assets |  | 34,446 |  | 37,229 |  | 14,172 |
| Prepaid and other current assets |  | 106,226 |  | 58,681 |  | 107,822 |
| Total Current Assets |  | 1,037,023 |  | 987,483 |  | 938,573 |
| Property and equipment-net of accumulated depreciation and amortization |  | 986,395 |  | 970,419 |  | 932,566 |
| Tradenames |  | 238,000 |  | 238,000 |  | 238,000 |
| Favorable leases-net of accumulated amortization |  | 254,250 |  | 266,397 |  | 279,349 |
| Goodwill |  | 47,064 |  | 47,064 |  | 47,064 |
| Other assets |  | 110,892 |  | 115,206 |  | 119,750 |
| Total Assets | \$ | 2,673,624 | \$ | 2,624,569 | \$ | 2,555,302 |
| LIABILITIES AND STOCKHOLDERS' DEFECIT |  |  |  |  |  |  |
| Current Liabilities: |  |  |  |  |  |  |
| Accounts payable | \$ | 590,498 | \$ | 621,682 | \$ | 564,531 |
| Other current liabilities |  | 278,593 |  | 310,268 |  | 270,475 |
| Current maturities of long term debt |  | 1,340 |  | 1,167 |  | 1,250 |
| Total Current Liabilities |  | 870,431 |  | 933,117 |  | 836,256 |
| Long term debt |  | 1,349,950 |  | 1,249,276 |  | 1,371,819 |
| Other liabilities |  | 270,575 |  | 273,767 |  | 258,241 |
| Deferred tax liabilities |  | 223,305 |  | 234,360 |  | 229,132 |
| Commitments and contingencies |  |  |  |  |  |  |
| Stockholders' Deficit: |  |  |  |  |  |  |
| Preferred stock, \$0.0001 par value: authorized: 50,000,000 shares; no shares issued and outstanding at August 1, 2015, January 31, 2015 and August 2, 2014 |  | - |  | - |  | - |
| Common stock, $\$ 0.0001$ par value: authorized: 500,000,000 shares at August 1, 2015, January 31, 2015 and August 2, 2014; |  |  |  |  |  |  |
| Issued: 76,491,839 shares at August 1, 2015, 75,925,507 shares at January 31, 2015 and 74,809,682 shares at August 2, 2014 |  |  |  |  |  |  |
| Outstanding: 75,362,744 shares at August 1, 2015, 75,254,682 shares at January 31, 2015 and 74,158,072 shares at August 2, 2014 |  | 7 |  | 7 |  | 7 |
| Additional paid-in-capital |  | 1,385,804 |  | 1,370,498 |  | 1,354,363 |
| Accumulated deficit |  | $(1,389,860)$ |  | $(1,426,454)$ |  | $(1,487,105)$ |
| Accumulated other comprehensive loss |  | $(2,541)$ |  | $(1,744)$ |  | - |
| Treasury stock, at cost |  | $(34,047)$ |  | $(8,258)$ |  | $(7,411)$ |
| Total Stockholders' Deficit |  | $(40,637)$ |  | (65,951) |  | $(140,146)$ |
| Total Liabilities and Stockholders' Deficit | \$ | 2,673,624 | \$ | 2,624,569 | \$ | 2,555,302 |

## (All amounts in thousands)

|  | Three Months Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { August 1, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { August 2, } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { August 1, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { August 2, } \\ 2014 \\ \hline \end{gathered}$ |  |
| REVENUES: |  |  |  |  |  |  |  |  |
| Net sales | \$ | 1,144,218 | \$ | 1,043,581 | \$ | 2,327,276 | \$ | 2,171,850 |
| Other revenue |  | 7,355 |  | 7,545 |  | 15,215 |  | 15,134 |
| Total Revenue |  | 1,151,573 |  | 1,051,126 |  | 2,342,491 |  | 2,186,984 |
| COSTS AND EXPENSES: |  |  |  |  |  |  |  |  |
| Cost of sales |  | 695,915 |  | 645,027 |  | 1,408,845 |  | 1,343,488 |
| Selling, general and administrative expenses |  | 381,606 |  | 350,026 |  | 759,285 |  | 697,047 |
| Costs related to debt amendments, secondary offerings and other |  | (12) |  | 917 |  | 247 |  | 1,341 |
| Stock option modification expense |  | 335 |  | 963 |  | 795 |  | 1,791 |
| Depreciation and amortization |  | 41,746 |  | 40,549 |  | 83,901 |  | 81,757 |
| Impairment charges-long-lived assets |  | 188 |  | 829 |  | 1,903 |  | 848 |
| Other income-net |  | $(1,389)$ |  | $(1,968)$ |  | $(2,462)$ |  | $(3,864)$ |
| Loss on extinguishment of debt |  | - |  | - |  | 649 |  | 3,681 |
| Interest expense (inclusive of gain (loss) on interest rate cap agreements) |  | 14,598 |  | 25,546 |  | 29,401 |  | 52,098 |
| Total Cost and Expenses |  | 1,132,987 |  | 1,061,889 |  | 2,282,564 |  | 2,178,187 |
| Income (Loss) Before Income Tax Expense (Benefit) |  | 18,586 |  | $(10,763)$ |  | 59,927 |  | 8,797 |
| Income tax expense (benefit) |  | 7,686 |  | $(4,293)$ |  | 23,332 |  | 3,493 |
| Net Income (Loss) | \$ | 10,900 | \$ | $(6,470)$ | \$ | 36,595 | \$ | 5,304 |

## BURLINGTON STORES, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited) <br> (All amounts in thousands)

|  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { August 1, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { August 2, } \\ 2014 \\ \hline \end{gathered}$ |  |
| OPERATING ACTIVITIES |  |  |  |  |
| Net income | \$ | 36,595 | \$ | 5,304 |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: |  |  |  |  |
| Depreciation and amortization |  | 83,901 |  | 81,757 |
| Impairment charges-long-lived assets |  | 1,903 |  | 848 |
| Amortization of deferred financing costs |  | 1,452 |  | 4,384 |
| Accretion of long-term debt instruments |  | 410 |  | 1,100 |
| Deferred income tax (benefit) |  | $(7,740)$ |  | $(14,273)$ |
| Non-cash loss on extinguishment of debt—write-off of deferred financing costs and original issue discount |  | 649 |  | 2,521 |
| Non-cash stock compensation expense |  | 5,258 |  | 3,152 |
| Non-cash rent expense |  | $(12,182)$ |  | $(10,122)$ |
| Deferred rent incentives |  | 16,936 |  | 13,807 |
| Excess tax benefit from stock based compensation |  | $(8,386)$ |  | $(4,023)$ |
| Changes in assets and liabilities: |  |  |  |  |
| Accounts receivable |  | 1,902 |  | $(8,266)$ |
| Merchandise inventories |  | $(13,633)$ |  | 8,541 |
| Prepaid and other current assets |  | $(47,546)$ |  | $(24,811)$ |
| Accounts payable |  | $(31,184)$ |  | 21,544 |
| Other current liabilities |  | $(30,564)$ |  | $(32,076)$ |
| Other long term assets and long term liabilities |  | 512 |  | 1,846 |
| Other |  | 1,011 |  | 346 |
| Net Cash (Used in) Provided by Operating Activities |  | (706) |  | 51,579 |
| INVESTING ACTIVITIES |  |  |  |  |
| Cash paid for property and equipment |  | $(81,935)$ |  | $(94,569)$ |
| Proceeds from sale of property and equipment and assets held for sale |  | 136 |  | 136 |
| Net Cash Used in Investing Activities |  | (81,799) |  | $(94,433)$ |
| FINANCING ACTIVITIES |  |  |  |  |
| Proceeds from long term debt—ABL Line of Credit |  | 797,800 |  | 275,000 |
| Principal payments on long term debt-ABL Line of Credit |  | $(647,400)$ |  | $(275,000)$ |
| Principal payments on long term debt-Term B-3 Loans |  | $(50,000)$ |  | - |
| Principal payments on long term debt-Term B-2 Loans |  | - |  | $(3,955)$ |
| Principal payments on long term debt-Holdco Notes |  | - |  | $(58,000)$ |
| Proceeds from sale of interest rate cap contracts |  | 1,169 |  | - |
| Repayment of capital lease obligations |  | (597) |  | (486) |
| Purchase of treasury shares |  | $(25,782)$ |  | $(3,086)$ |
| Proceeds from stock option exercises |  | 1,492 |  | 929 |
| Excess tax benefit from stock based compensation |  | 8,386 |  | 4,023 |
| Deferred financing costs |  | $(1,090)$ |  | (264) |
| Other |  | 409 |  | - |
| Net Cash Provided by (Used in) Financing Activities |  | 84,387 |  | $(60,839)$ |
| Increase (decrease) in cash and cash equivalents |  | 1,882 |  | $(103,693)$ |
| Cash and cash equivalents at beginning of period |  | 25,349 |  | 132,984 |
| Cash and cash equivalents at end of period | \$ | 27,231 | \$ | 29,291 |
| Supplemental Disclosure of Cash Flow Information: |  |  |  |  |
| Interest paid | \$ | 30,022 | \$ | 49,528 |
| Income tax payments - net | \$ | 54,023 | \$ | 73,177 |
| Non-Cash Investing Activities: |  |  |  |  |
| Accrued purchases of property and equipment | \$ | 28,664 | \$ | 25,082 |
| Acquisition of capital lease | \$ | - | \$ | 5,302 |

# Reconciliation of Non-GAAP Financial Measures 

(Unaudited)
(Amounts in millions except per share data)

## Adjusted Net Income (Loss), Adjusted Net Income (Loss) per Share, Adjusted EBITDA and Adjusted Tax Expense (Benefit)

The following tables calculate the Company’s Adjusted Net Income (Loss), Adjusted Net Income (Loss) per Share, Adjusted EBITDA (earnings before net interest expense and loss on extinguishment of debt, taxes, costs related to debt amendments, secondary offerings and other, depreciation, amortization and impairment, stock option modification expense, advisory fees and other unusual, non-recurring or extraordinary expenses, losses or charges) and Adjusted Tax Expense (Benefit) (income tax expense (benefit) less the tax effect of the reconciling items to get to Adjusted Net Income (footnote (g) in the table below)), all of which are considered Non-GAAP financial measures. Generally, a Non-GAAP financial measure is a numerical measure of a company’s performance, financial position or cash flows that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with GAAP.

Adjusted Net Income (Loss) is defined as net income (loss) for the period plus (i) net favorable lease amortization, (ii) costs related to debt amendments, secondary offerings and other, (iii) loss on the extinguishment of debt, (iv) impairment charges, (v) advisory fees, (vi) stock option modification expense and (vii) other unusual, non-recurring or extraordinary expenses, losses or charges, all of which are tax effected to arrive at Adjusted Net Income (Loss).

Adjusted Net Income (Loss) per Share is defined as Adjusted Net Income (Loss) divided by the weighted average shares outstanding, as defined in the table below.

The Company presents Adjusted Net Income (Loss), Adjusted Net Income (Loss) per Share, Adjusted EBITDA and Adjusted Tax Expense (Benefit) because it believes they are useful supplemental measures in evaluating the performance of the Company's business and provide greater transparency into the results of operations. In particular, the Company believes that excluding certain items that may vary substantially in frequency and magnitude from operating income are useful supplemental measures that assist in evaluating the Company's ability to generate earnings and leverage sales, and to more readily compare these metrics between past and future periods.

The Company believes that Adjusted Net Income (Loss), Adjusted Net Income (Loss) per Share, Adjusted EBITDA and Adjusted Tax Expense (Benefit) provide investors helpful information with respect to the Company's operations and financial condition. Other companies in the retail industry may calculate these non-GAAP measures differently such that the Company's calculation may not be directly comparable. The adjustments to these metrics are not in accordance with regulations adopted by the SEC that apply to periodic reports presented under the Exchange Act. Accordingly, Adjusted Net Income (Loss), Adjusted Net Income (Loss) per Share, Adjusted EBITDA and Adjusted Tax Expense (Benefit) may be presented differently in filings made with the SEC than as presented in this report or not presented at all.

The following table shows the Company's reconciliation of net income (loss) to Adjusted Net Income (Loss) for the three and six months ended August 1 , 2015 compared with the three and six months ended August 2, 2014:

|  | (unaudited) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in thousands, except per share data) |  |  |  |  |  |  |  |
|  | Three Months Ended |  |  |  | Six Months Ended |  |  |  |
|  | $\begin{gathered} \hline \text { August 1, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { August 2, } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { August 1, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { August 2, } \\ 2014 \\ \hline \end{gathered}$ |  |
| Reconciliation of net income (loss) to Adjusted Net Income (Loss): |  |  |  |  |  |  |  |  |
| Net income (loss) | \$ | 10,900 | \$ | $(6,470)$ | \$ | 36,595 | \$ | 5,304 |
| Net favorable lease amortization (a) |  | 5,992 |  | 6,535 |  | 12,049 |  | 13,106 |
| Costs related to debt amendments, secondary offerings and other (b) |  | (12) |  | 917 |  | 247 |  | 1,341 |
| Stock option modification expense (c) |  | 335 |  | 963 |  | 795 |  | 1,791 |
| Loss on extinguishment of debt (d) |  | - |  | - |  | 649 |  | 3,681 |
| Impairment charges (e) |  | 188 |  | 829 |  | 1,903 |  | 848 |
| Advisory fees (f) |  | - |  | 60 |  | 72 |  | 126 |
| Tax effect (g) |  | $(2,546)$ |  | $(3,711)$ |  | $(6,161)$ |  | $(8,462)$ |
| Adjusted Net Income (Loss) | \$ | 14,857 | \$ | (877) | \$ | 46,149 | \$ | 17,735 |
| Fully diluted weighted average shares outstanding (h) |  | 76,511 |  | 73,966 |  | 76,506 |  | 75,585 |
| Adjusted Net Income (Loss) per share | \$ | 0.19 | \$ | (0.01) | \$ | 0.60 | \$ | 0.23 |

(a) Net favorable lease amortization represents the non-cash amortization expense associated with favorable and unfavorable leases that were recorded as a result of purchase accounting related to the April 13, 2006 Bain Capital acquisition of Burlington Coat Factory Warehouse Corporation, and are recorded in the line item "Depreciation and amortization" in our Condensed Consolidated Statements of Operations.
(b) Costs are primarily related to our secondary offerings of common stock during Fiscal 2015 and Fiscal 2014.
(c) Represents expenses incurred as a result of our May 2013 stock option modification.
(d) For Fiscal 2015, amounts relate to the April 2015 prepayment on our Term Loan Facility. For Fiscal 2014, amounts relate to the April 2014 partial redemption of our Holdco Notes and excess cash flow payment of our Term Loan Facility.
(e) Represents impairment charges on long lived assets.
(f) Amounts represent reimbursement for out-of-pocket expenses that are payable to Bain Capital. Amounts are recorded in the line item "Selling, general and administrative expenses" in our Condensed Consolidated Statements of Operations.
(g) Tax effect is calculated based on the effective tax rates (before discrete items) for the respective periods, adjusted for the tax effect for the tax impact of items (a) through (f).
(h) Fully diluted weighted average shares outstanding starts with basic shares outstanding and adds back any potentially dilutive securities outstanding during the period. Fully diluted weighted average shares outstanding is equal to basic shares outstanding if the Company is an Adjusted Net Loss position.

The following table shows the Company's reconciliation of net income (loss) to Adjusted EBITDA for the three and six months ended August 1, 2015 compared with the three and six months ended August 2, 2014:

|  | (unaudited) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (in tho | san |  |  |  |
|  | Three Months Ended |  |  |  | Six Months Ended |  |  |  |
|  | $\begin{gathered} \hline \text { August } 1, \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { August 2, } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { August 1, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { August 2, } \\ 2014 \\ \hline \end{gathered}$ |  |
| Reconciliation of net income (loss) to Adjusted EBITDA: |  |  |  |  |  |  |  |  |
| Net income (loss) | \$ | 10,900 | \$ | $(6,470)$ | \$ | 36,595 | \$ | 5,304 |
| Interest expense |  | 14,598 |  | 25,546 |  | 29,401 |  | 52,098 |
| Interest income |  | (48) |  | (12) |  | (62) |  | (24) |
| Loss on extinguishment of debt (d) |  | - |  | - |  | 649 |  | 3,681 |
| Costs related to debt amendments, secondary offerings and other (b) |  | (12) |  | 917 |  | 247 |  | 1,341 |
| Stock option modification expense (c) |  | 335 |  | 963 |  | 795 |  | 1,791 |
| Advisory fees (f) |  | - |  | 60 |  | 72 |  | 126 |
| Depreciation and amortization |  | 41,746 |  | 40,549 |  | 83,901 |  | 81,757 |
| Impairment charges (e) |  | 188 |  | 829 |  | 1,903 |  | 848 |
| Tax expense (benefit) |  | 7,686 |  | $(4,293)$ |  | 23,332 |  | 3,493 |
| Adjusted EBITDA | \$ | 75,393 | \$ | 58,089 | \$ | 176,833 | \$ | 150,415 |

The following table shows the Company's reconciliation of income tax expense (benefit) to Adjusted Tax Expense (Benefit) for the three and six months ended August 1, 2015 compared with the three and six months ended August 2, 2014:

|  | 2015 |  | 2014 |  | 2015 |  | 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reconciliation of income tax expense (benefit) to Adjusted Tax Expense (Benefit): |  |  |  |  |  |  |  |  |
| Income tax expense (benefit) | \$ | 7,686 | \$ | $(4,293)$ | \$ | 23,332 | \$ | 3,493 |
| Less tax effect of adjustments to net income (loss) |  | $(2,546)$ |  | $(3,711)$ |  | $(6,161)$ |  | $(8,462)$ |
| Adjusted Tax Expense (Benefit) | \$ | 10,232 | \$ | (582) | \$ | 29,493 | \$ | 11,955 |

